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Consultancy services industry in New Zealand

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International innovations

Examples of innovative New Zealand companies that have created demand for their products and services overseas include:

[Opus International Consultants](#)

Opus International Consultants specialise in the design of transportation asset management and development, building and structural design, and the design of water-related services. Opus has worked on the provision of infrastructure for rail networks, roads and highways, and a number of marine, water and other projects for local authorities and developers in Australia, Canada and the United Kingdom, where its 43 offices are located. In 2006 the company won the New Zealand Trade and Enterprise (NZTE) New Zealand Supreme Exporter of the Year Award.

Bruce Shallard and Associates

Bruce Shallard and consortium partners NIWA (National Institute of Water and Atmospheric Research), and Deloitte are surveying and analysing Oman's fish stocks to help the country make decisions about future development. Independent Fisheries of Christchurch has provided a vessel with sophisticated technology for the fish and species count. NIWA is providing research and Deloitte project management support.

[Earthquake Engineering New Zealand](#)

A cluster of companies with expertise in earthquake engineering, seismology and related services, Earthquake Engineering New Zealand pulls together multi-disciplinary teams to work on projects around the world. Beca International Consultants assisted Turkish consulting engineers Prota in an earthquake risk assessment study for 200 apartments in Istanbul. It has also undertaken building code work in numerous markets including Nepal, Romania and Indonesia. Members of the cluster including Beca International and Holmes Consulting Group have also been involved in earthquake mitigation work in California.

[PINZ](#)

Polytechnic International New Zealand (PINZ) is a New Zealand-based social sector development agency with projects throughout the Pacific, Asia and the Middle East. PINZ specialises in education, human resource development and capacity building. The company has also delivered projects in finance and governance, health, government reform, monitoring and evaluation, and programme review and design. Its

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members/shareholders include many of New Zealand's leading polytechnic institutes.

Airways International

Airways International specialises in controller training, project managing air traffic management system and associated infrastructure for civil aviation authorities, airports and air traffic control organisations in the Pacific, Asia and Middle East. Under the United States Federal Aviation Authority's Advanced Technologies and Oceanic Procedures (ATOP) programme, Airways is delivering controller training via Lockheed Martin. In China, Airways is implementing its aviation billing system for the Civil Aviation Administration of China.

Cognition Consulting

Cognition is an educational consultancy with close to 200 full time consultants working on a variety of national and international projects. Cognition focuses on the effectiveness of educational leaders and teachers and the achievement and well-being of youth through the process of successful educational reform. The reform process takes place at many levels such as the development of policy, specialised expertise in specific areas of education, and the implementation of improvement within institutions.

International collaborations

Some New Zealand companies have teamed up with international partners to provide products and services.

Tourism Resource Consultants

Tourism Resource Consultants provide consulting services in tourism planning, conservation and development. They have worked in over 30 countries and collaborated with offshore companies and individuals to deliver community-based tourism solutions. Operating throughout the Asia Pacific region, the company is opening an office in Hanoi and employing local expertise to advise on how to manage tourism resources.

GNS Science

GNS Science is working with German research organisation GFZ Potsdam on joint projects including safeguarding society from natural disasters, sustaining economic growth without threatening the environment, and helping in the supply of raw materials and energy for a growing population. Working with the Vietnamese Academy of Science and Technology (VAST), GNS Science also leads a NZAID-funded project to build the capacity of Vietnamese scientists at the Institute of Geophysics to assess their seismic and tsunami risk across the country.

Natural Hazards New Zealand

AC Consulting and GNS Science collaborated on niche aid projects for NZAID in Indonesia following the 2004 Indian Ocean tsunami, and have worked to develop a seismic monitoring network and early warning



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system in Vietnam. Landcare Research, Beca International Consultants and GNS Science collaborated to strengthen and upgrade emergency and risk management capacity in Tonga. After a 2006 earthquake, GNS Science and Environmental and Community Risk International Pty explored ways to support and enhance emergency management capabilities in Yogyakarta, Indonesia.

Industry contacts

[New Zealand Trade and Enterprise](#)

New Zealand Trade and Enterprise (NZTE) is the New Zealand government's economic development agency, working with the consultancy services industry to build its capability and increase its international connections.